



## Medbox CEO Sizes Up Pot Industry Potential

Thu 10 Jan 13 | 04:40 PM ET

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the stock of a company called medbox that dispenses medication based on biometric identification including medical mayor wan avrnlt since the ons that had favorable results in different states to legalize marijuana the stock has gone on a wild ride topping over \$200 a share. we'd like to warn investors and that while the company has a \$1 billion market capitalization the shares outstanding for public trading known as the float, it's very small.this stock is traded over the counter. it's incredibly volatile sass always the case here on cnbc. your homework before ever considering buying a stock and know how small the float is the medbox show is with me ively. bruce, even your founder has cautioned investors about the stock price before, t? that is correct. maria, thank you very much. it is a pleasure and honor to be on your show and thank you for giving that valid and warning to our investors, athat. sure. walk me through how this works. you've got ven machines that sell marijuana. technically they are n vending machines. what we do is we provide the safest most secure, most legally complaint way tostore, dispense and inventory control prescription pharmaceuticals, including medical marijuana, and these devices are actually behind the counter in dispensaries, and so it's a very safe, secure, highly regulated environment we operate in. okay. so 18 states have now passed medical marijuana laws. 18 ates, so you -- you operate -- you operate already in california. you in canada. you've got dispensers coming to market in arizona in a matter of weeks. correct. what when are you likely to break into the remaining states? what's the plan for growth? that's very good question cause we are not just about medical marijuana. technology crosses many boundaries in the traditional pharmacy retailing business, whether it's retail pharmacies, institutional pharmacy plays, doctor offices, hospice, long-term care, so our solution really is very broad scope and has a tremendous value proposition in traditional pharmacy and in traditional health care. in terms of medical marijuana we are on a state-by-state awareness, put if in aware ney. every state sen acting its own laws and regulations so we're currently enacting the rules in recently passed state like connecticut and massachusetts. so washington and colorado already passed laws on the use of recreational marijuana. correct. how going to break that get into the recreational marijuana space? part of the technology that we provide to the public and for people that to get into the business, we also have a consulting side, so anybody that is interested in opening up dispensaries or retail operation will also contact us and we'll help them walk through the application process as well as provide technology to them, and just like inicut and massachusetts the states of colorado and the statef washington areng their rules and regulations on how they are going to operate now the recreational marijuana. so how does your firm make money? are you actually providing the marijuana? are you a distributor for the marijuana? no. we do not derive any revenues from the sale or transfer of the medical marijuana. we are merely technology and service providers. we are compared to companies that sold pick axes and shovels during the gold rush. we sell technology and services through the green rush. your stock got another boost that you do have an interest in acquiring inside and outside the marijuana industry so what kinds offing a significances are you looking to make? services and technology-based companies, not only in the medical marijuana industry but in the traditional pharmacy industry as well. we have some tremendous acquisitions in the pipeline, and i -- i hope this interview is one of many because the technology that we're going to be bringing to market that we have in the pipeline, that

we're going to deploy from coast to coast is going to make a huge difference, huge difference in the daily lives of everybody in this country, millions of people. we're going to make it safer, more secure, more complai and most importantly we'll offer more convenience to the average everyday citizens who is acquiring their prescription medications or medical rijuana. how are you going to do that. you'y got \$1 million of cash on t balance sheet, right? that is correct. this quarte if not next month, we will be filing to become a fully reportingcompany, and we will be seeking probably a capital infusion. and where will you get that capital infusion, private equity, private company? where are you looking to get that? what i can tell is i got back from the jpm health care conference and some of the le say they missed you and look forward to seeing you again next year, and we were completely overwhelmed. we were very warmly welcomed.

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